



DAT XANH MIEN BAC REAL ESTATE AND SERVICES JOINT STOCK COMPANY

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Thanh Xuan Trung Ward, Thanh Xuan District, Hanoi.

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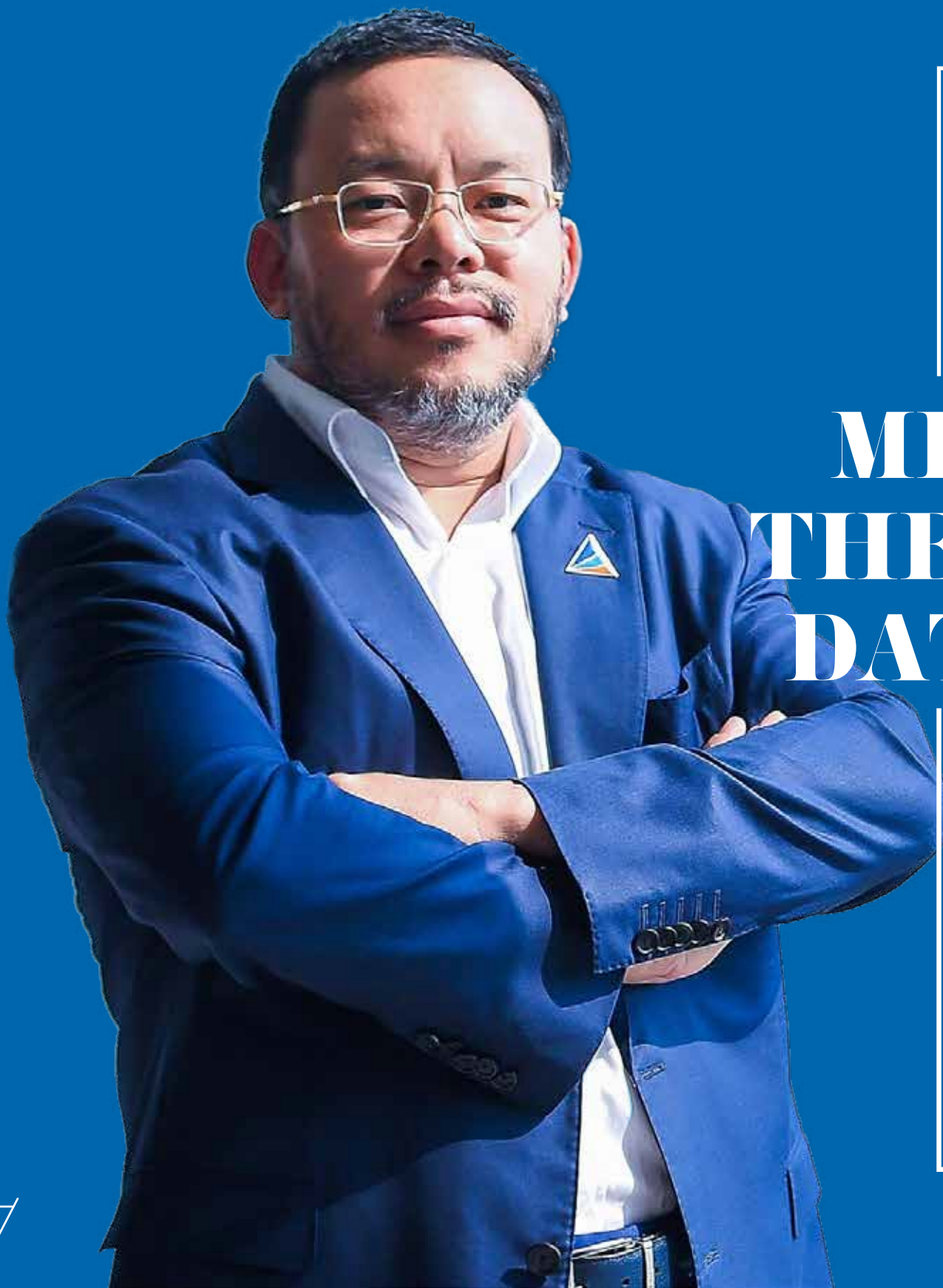
DATXANH MIEN BAC

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MESSAGE FROM THE CHAIRMAN OF DAT XANH GROUP

Since our establishment, Dat Xanh has set the business motto as: We always bring to customers "the best products - the best services" with relentless innovation, consistency and efforts under all circumstances.

Suffering series of market volatility periods, Dat Xanh has always been standing firmly and developing steadily, affirming our pioneering position in Vietnam real estate market as well as winning trust and credibility of customers and partners. With the strategy of becoming a multi-sector, multi-owner and multinational company; Dat Xanh aims at pursuing the global trend of integration and competition, adapting to the changes, operation and development of global economy. With this strategy, Dat Xanh determines to co-operate with financial institutions, banks, technology, human resources,... in order to maximize the competitiveness in the market. With the young, dynamic, professional, well-trained and well-innovated team of leaders and employees who are constantly challenged along with the credibility of partners, customers and stakeholders, we firmly believe that Dat Xanh has all the comprehensive and solid foundations to achieve the goals set out in our strategy.

Dat Xanh is gradually becoming one of the leading economic corporations in Vietnam and reaching out to the world in the nearest future. Dat Xanh commits to providing the best products - the best services to customers, the best profit and value to partners and stakeholders, simultaneously accompanying with customers, partners and stakeholders in the next stages of development.

"Suffering series of market volatility periods, Dat Xanh has always been standing firmly and developing steadily, affirming our pioneering position in Vietnam real estate market as well as winning trust and credibility of customers and partners."

CHAIRMAN OF THE BOARD

Luong Tri Thin



MESSAGE FROM THE CEO OF DAT XANH MIEN BAC



ABOUT DAT XANH MIEN BAC

Dat Xanh Mien Bac Real Estate & Services Joint Stock Company (Dat Xanh Mien Bac) is a member company of Dat Xanh Group (DXG) - one of Vietnam's leading brands in the field of real estate investment, construction, management and distribution.

Established on July 5th, 2010, Dat Xanh Mien Bac operates mainly in the following business sectors: Real estate distribution and consulting, Real estate investment and development, Real estate project management and leasing, Civil engineering construction, Interior design consulting...

Entering the real estate market, Dat Xanh Mien Bac always asserts our brandname as a prestigious company with transparent and professional services to provide real estate products with the best quality, legal transparency and increasing value to customers.

VISION

Become a dynamic and flexible company in real estate distribution, leasing and management nationwide and worldwide.

Become the leading company in "digital transformation" and create outstanding values.

Maintain the position as the leading real estate distribution and leasing company in Vietnam.

Strengthen the brandname in the real estate investment & development sector.

MISSION

Provide superior products and services, enhance living quality, increase the value for customers as well as maintain sustainable investment returns for shareholders

Bring professional services and perfect solutions.

Follow the highest standards of business ethics and social responsibilities, create the pride of a successful Vietnam real estate brand.

CORE VALUES

ASPIRATION

PROFESSIONALISM

INTEGRITY

HUMANITY

STRATEGIC OBJECTIVES

In the next 5 years, becoming Vietnam's leading company in real estate investment, business, distribution and leasing.

Continue to complete and professionalize the service, create the best and most relevant values.

Service business will be the key business segment to bring Dat Xanh Mien Bac to penetrate the international market and become a global economic company in the future.

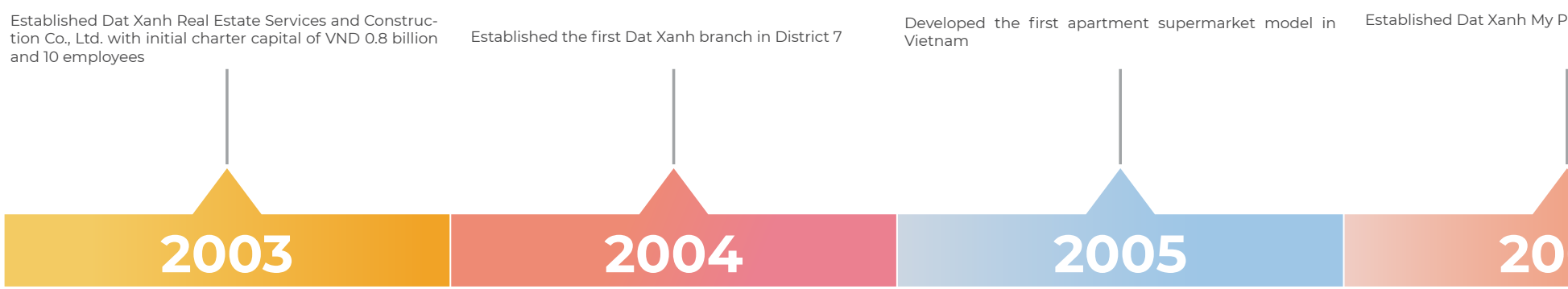
Become a company with a market capitalization of 10 billion USD in the next decade



DEVELOPMENT TIMELINE







Established Dat Xanh Real Estate Service Trading Corporation (March 2011).

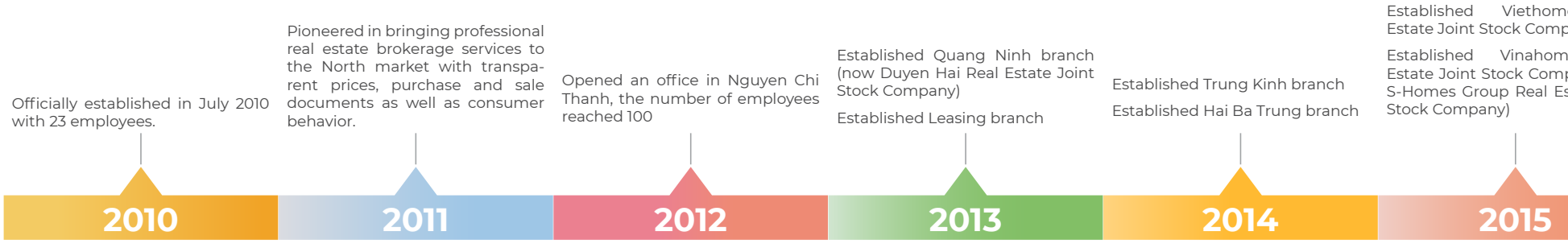
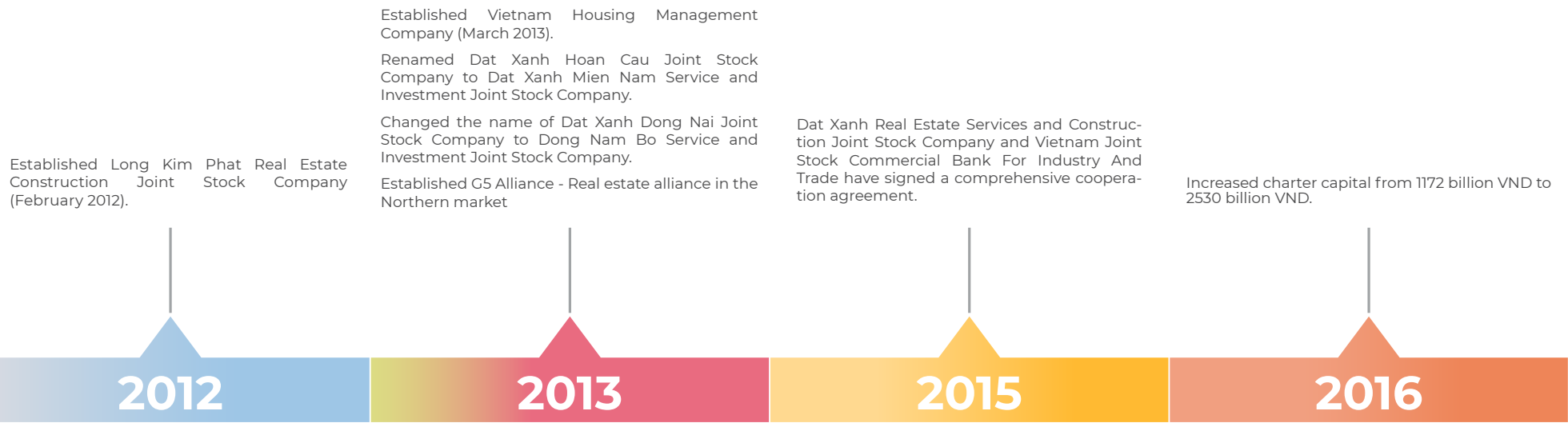
Established Dat Xanh Mien Trung Joint Stock Company & Dat Xanh Construction Corporation (April 2011).

Established Dat Xanh Investment Corporation (May 2011).

Established Dat Xanh Mien Tay Joint Stock Company (November 2011).

Restructured Dat Xanh into the model of Dat Xanh Group (Dat Xanh Group - DXG).

Expansion of real estate distribution in Australia.



huoc branch - Binh Duong

Established Dat Xanh Investment Joint Stock Company - officially expanded into the field of investment
Transformed into Dat Xanh Real Estate Services and Construction Joint Stock Company (November 2007)

Establishing branches in Dong Nai and Binh Duong markets.
Started the construction of Sunview Apartment project in Thu Duc District

Established Dat Xanh Tay Bac Investment & Development Joint Stock Company and Dat Xanh Tay Nam Real Estate Services & Construction Joint Stock Company.
December 22, 2009: Shares of Dat Xanh Real Estate Services and Construction Joint Stock Company with the ticker symbol of DXG officially listed on Ho Chi Minh City Stock Exchange.

Established Dat Xanh Dong A Joint Stock Company & Dat Xanh Hoan Cau Joint Stock Company (January 2010).
Established Dat Xanh Dong Nai Joint Stock Company. (April 2010)
Established Dat Xanh Binh Duong Joint Stock Company & Dat Xanh Mien Bac Joint Stock Company (July 2010).
Established Long Dien Real Estate Joint Stock Company (November 2010)

06

2007

2008

2009

2010

Established Dat Xanh Hoi An Co., Ltd

Dat Xanh Group was honored in a series of major awards such as Top 10 leading real estate developers in Vietnam, Top 10 prestigious investors, Top 50 best listed companies in Vietnam...

Increased charter capital from 3,032 billion VND to 3,501 billion VND

- Opened a new office at 2W Ung Van Khiem, Ward 25, Binh Thanh District, HCMC.
- Established Dat Xanh Tay Nam Service and Construction Joint Stock Company (January 2018)

Dat Xanh Group continued to be honored a series of important awards such as Top 10 most profitable real estate enterprises in 2019, Top 10 prestigious real estate investors, Top 500 fastest growing enterprises Vietnam, Top 100 Best Places to Work in Vietnam

TOP 500 largest enterprises in Vietnam
TOP 50 most effective business companies in Vietnam
TOP 50 best listed companies in Vietnam
Deployed 3 key projects simultaneously: Gem Sky World, Opal Skyline and St.Moritz

TOP 500 largest enterprises in Vietnam
TOP 100 Best Places to Work in Vietnam
Owned a land fund for project development of nearly 2,500 hectares
Established Dat Xanh E&C Joint Stock Company

2017

2018

2019

2020

2021

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Established of Nam Ha Noi branch
Established Dat Xanh Nha Trang Real Estate & Services Joint Stock Company
Established Hai Phong branch (now under Duyen Hai Real Estate Joint Stock Company)

Established Dat Xanh Nghe An Real Estate and Services Joint Stock Company (now renamed as Bac Trung Bo Real Estate Joint Stock Company)
Established Kinh Bac branch and Business Development Department

Established Dat Xanh Duyen Hai Real Estate and Services Joint Stock Company (now renamed Duyen Hai Real Estate Joint Stock Company)
Set up a series of offices in Hanoi and other provinces including Thuy Khue, My Dinh, Vinh Yen, Hai Duong, Thanh Hoa, Thai Nguyen

Established ASAHI JAPAN Investment & Asset Management Service Joint Stock Company
Established Bac Bo Real Estate Joint Stock Company
Established International Sales Department (Dat Xanh Indochine)
Opened representative offices in Bac Giang, Nam Dinh

Established Hung Vuong Real Estate Investment and Services Joint Stock Company
Established Kinh Bac Real Estate Investment and Services Joint Stock Company
Opened a representative office in Lao Cai and set up Real estate retail & transfer department
Dat Xanh Mien Bac's 10 years of establishment milestone

Established Hung Yen branch, Thai Binh branch, Premium real estate branch, Resort real estate branch
Great success with a series of key projects: Lan Vien Villa, Eurowindo Twin Parks, Phuong Dong Green Park, TSG Lotus Long Bien, Green Dragon City...
Number of employees reached 3000
Established NHA O NGAY CO., LTD

Changed the name of Lao Cai branch to Dai Viet branch
Established Cau Giay branch, Dong Do branch, Viet Bac branch, Dong Bac branch.

2016

2017

2018

2019

2020

2021

2022



BUSINESS SECTORS



Real estate project distribution service

•
Retail & transfer service

•
Real estate investment & development

•
Construction & construction completion

•
Renting & leasing all types of property service

•
Building management service



Interior design & construction consulting service

•
Sales management consulting service

•
Project pre-feasibility consulting service

•
Planning consulting service

•
Real estate businesses restructuring consulting service

•
"Digital transformation" consulting service for real estate businesses

•
Marketing strategy consulting & implementing services for real estate projects

The background of the slide features a vibrant city skyline at dusk or dawn, with various skyscrapers and buildings illuminated. Overlaid on this are the dark silhouettes of several people, including a man in the foreground on the left and a couple on the right, looking out towards the city. The overall color palette is dominated by the warm oranges and yellows of the sky, contrasted with the dark blues and greys of the city and silhouettes.

Human Resources

“Human resources are an invaluable asset that brings tremendous success to Dat Xanh Mien Bac in the market”

The driving force of Dat Xanh Mien Bac's development comes from a team of professionally trained, dedicated, dynamic and creative employees.

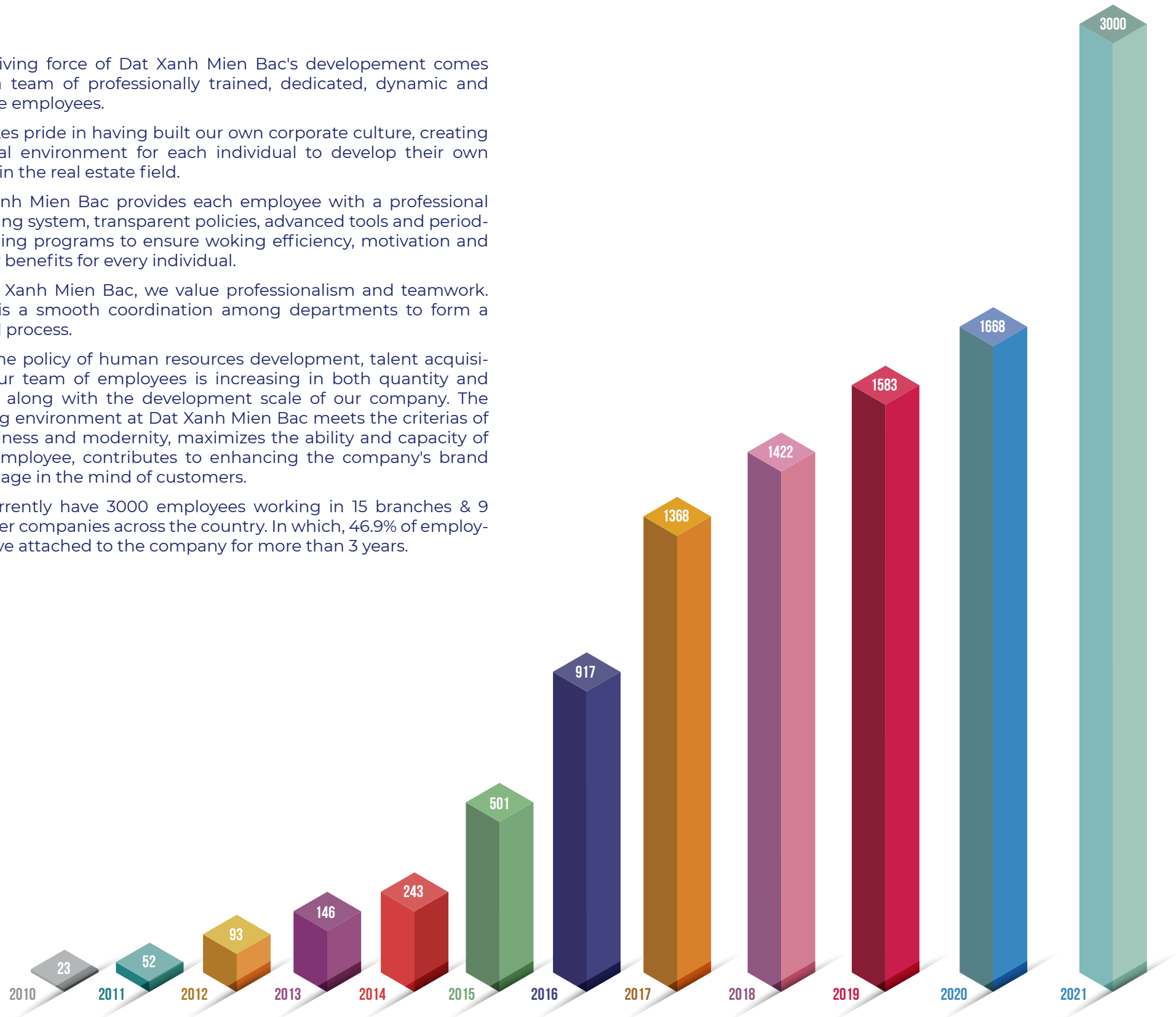
We takes pride in having built our own corporate culture, creating an ideal environment for each individual to develop their own career in the real estate field.

Dat Xanh Mien Bac provides each employee with a professional operating system, transparent policies, advanced tools and periodic training programs to ensure woking efficiency, motivation and worthy benefits for every individual.

At Dat Xanh Mien Bac, we value professionalism and teamwork. There is a smooth coordination among departments to form a unified process.

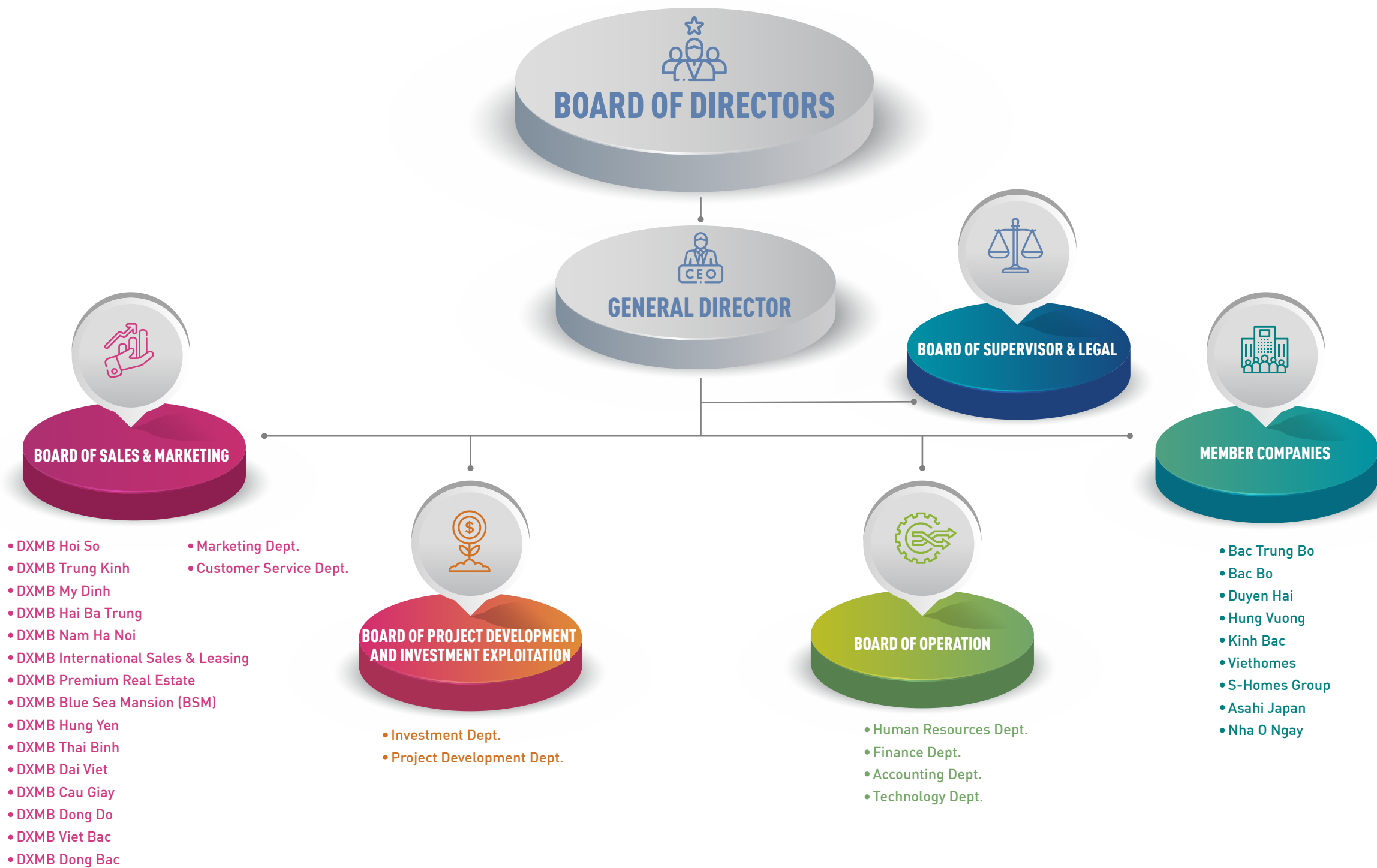
With the policy of human resources development, talent acquisition, our team of employees is increasing in both quantity and quality along with the development scale of our company. The working environment at Dat Xanh Mien Bac meets the criterias of friendliness and modernity, maximizes the ability and capacity of each employee, contributes to enhancing the company's brand and image in the mind of customers.

We currently have 3000 employees working in 15 branches & 9 member companies across the country. In which, 46.9% of employees have attached to the company for more than 3 years.



ORGANIZATIONAL STRUCTURE





DAT XANH MIEN BAC BRANCHES & OFFICES





DAT XANH MIEN BAC BRANCHES & OFFICES IN HÀ NỘI

DAT XANH MIEN BAC - HOI SO

Address: 18th Floor, Center Building, No. 1 Nguyen Huy Tuong, Thanh Xuan Trung Ward, Thanh Xuan District, Hanoi

Hotline: (024) 6263 8181 - Hotline: 094 268 9191 - 0936 90 9191

DAT XANH MIEN BAC - TRUNG KINH

Address: 10th floor, CIC Tower, 219 Trung Kinh, Cau Giay District, Hanoi

Hotline: 0943 66 9191 - 0915 92 3030

DAT XANH MIEN BAC - HAI BA TRUNG

Address: No. 62 Dinh Cong, Phuong Liet Ward, Thanh Xuan District, Hanoi

Long Bien Office:

Northern Diamond Building, No. 99 Dam Quang Trung, Long Bien District, Hanoi

Hotline: (024) 7306 9191 - Hotline: 0914 42 9191

DAT XANH MIEN BAC - NAM HA NOI

Address: 3rd Floor, A1 Amber Riverside Apartment, Lane 622 Minh Khai, Hai Ba Trung District, Hanoi

Hotline: (024) 32 000 645 - Hotline: 0946 80 9191

DAT XANH MIEN BAC - MY DINH

Address: Floor 11, Vinaconex Building 9, Lot HH2-2, Me Tri Ha Urban Area, Me Tri Ward, Nam Tu Liem District, Hanoi

Hotline: 0946 61 8008

DAT XANH MIEN BAC - CAU GIAY

Address: Tran Phu Building, No. 6 Duong Dinh Nghe, Cau Giay District, Hanoi

Hotline: 096 181 4141

DAT XANH MIEN BAC - DONG DO

Address: No. 97 Cao Lo, Uy No, Dong Anh, Hanoi

Hotline: 0944 777 319

INTERNATIONAL SALES & LEASING BRANCH

Address: 18th Floor, Center Building, No. 1 Nguyen Huy Tuong, Ward Thanh Xuan Trung, Thanh Xuan District, Hanoi

Hotline: (024) 6263 8181 - Hotline: 0916 33 8136

PREMIUM REAL ESTATE BRANCH

Address: 18th Floor, Center Building, No. 1 Nguyen Huy Tuong, Ward Thanh Xuan Trung, Thanh Xuan District, Hanoi

Hotline: 0911 58 9191 - 0911 511 877

DONG BAC OFFICE

Address: 3rd floor, Toan Thang building, Cluster 10, Phan Thiet Ward Tuyen Quang City, Tuyen Quang Province

Hotline: 0943 19 6161

BLUE SEA MANSION DEPARTMENT (BSM)

Address: Stellar Garden Building, No. 5 Le Van Thiem Street, Thanh Xuan Trung Ward, Thanh Xuan District, Hanoi

Hotline: 0917 61 2020

VIET BAC OFFICE

Address: Floor 1, Building B, Tecco Elite City, Thinh Dan Ward, Thai Nguyen City

Hotline: 0911 22 8968

HUNG YEN BRANCH

Address: No. 216 Nguyen Thien Thuat, My Hao District, Hung Yen

Hotline: 0975 896 133 VND

THAI BINH OFFICE

Address: 3/2 Street, Diem Dien Town, Thai Thuy Distict, Thai Binh

Hotline: 09333 90 222

DAI VIET OFFICE

Address: Floor 1, Viettel Building, No. 1 Chu Van Thinh, To Hieu Ward, Son La City, Son La Province

Hotline: 0942 79 3223



MEMBER COMPANIES

DUYEN HAI REAL ESTATE JOINT STOCK COMPANY

Address: 4th floor, Viet A building, No. 158 Le Thanh Tong, Bach Dang ward, Ha Long City, Quang Ninh Province
Hotline: 093 669 9191

BAC TRUNG BO REAL ESTATE JOINT STOCK COMPANY

Address: 18th floor, Petroleum building, No. 7 Quang Trung, Vinh City, Nghe An Province
Hotline: 097 139 8338

BAC BO REAL ESTATE JOINT STOCK COMPANY

Address: No. 19 Nguyen Duy Hieu, Dong Huong Ward, Thanh Hoa City, Thanh Hoa Province
Hotline: 0917 66 5151

KINH BAC REAL ESTATE INVESTMENT AND SERVICES JOINT STOCK COMPANY

Address: Floor 2 - L7, L8 Cao Nguyen 2 Building, Le Thai To Street, Vo Cuong Ward, Bac Ninh City, Bac Ninh Province
Hotline: 0918 12 1661
Thai Nguyen office:
No. 80 Cach Mang Thang 8 Street, Phan Dinh Phung Ward, Thai Nguyen City, Thai Nguyen Province
Hotline: 0833 90 8383

HUNG VUONG REAL ESTATE INVESTMENT AND SERVICES JOINT STOCK COMPANY

Address: Lot 23/S3 Ha Tien Pagoda Urban Area, Lien Bao Ward, Vinh Yen City, Vinh Phuc City
Hotline: 0917 26 3030

S-HOMES GROUP REAL ESTATE JOINT STOCK COMPANY

Address: 4th floor, Eurowindow Building, No. 27 Tran Duy Hung, Cau Giay District, Hanoi
Hotline: 0948 12 5151

VIETHOMES REAL ESTATE JOINT STOCK COMPANY

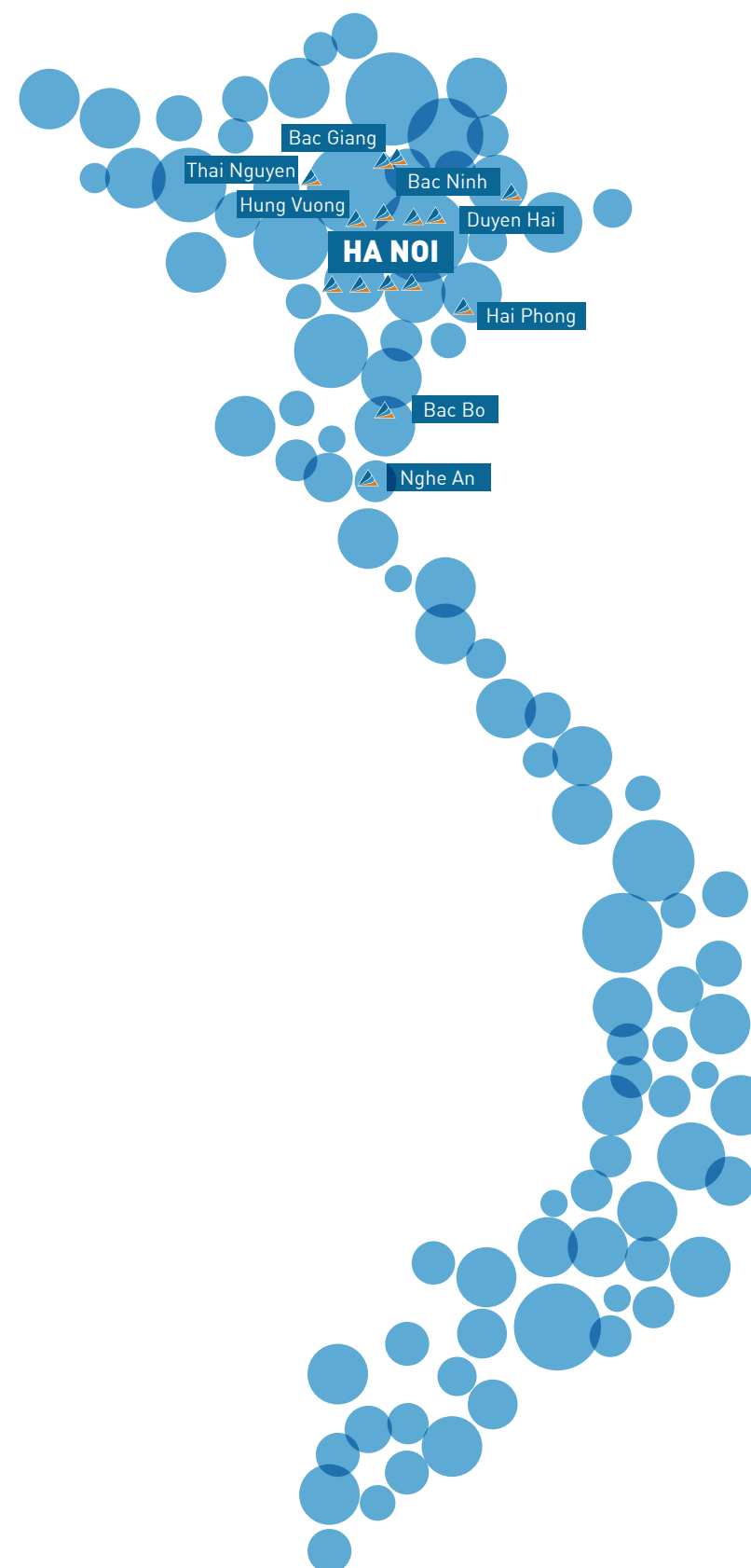
Address: 10th Floor, CIC Tower, No. 219 Trung Kinh, Yen Hoa Ward, Cau Giay District, Hanoi
Hotline: 0934 955 558

ASAHI JAPAN INVESTMENT & ASSET MANAGEMENT SERVICE JOINT STOCK COMPANY

Address: 18th floor, Center Building, No. 01 Nguyen Huy Tuong, Thanh Xuan District, Hanoi
Hotline: 0936 306 438

NHA O NGAY CO., LTD

Address: Comatce Tower, 61 Nguy Nhu Kon Tum, Thanh Xuan District, Hanoi
Hotline: 0919 51 1881

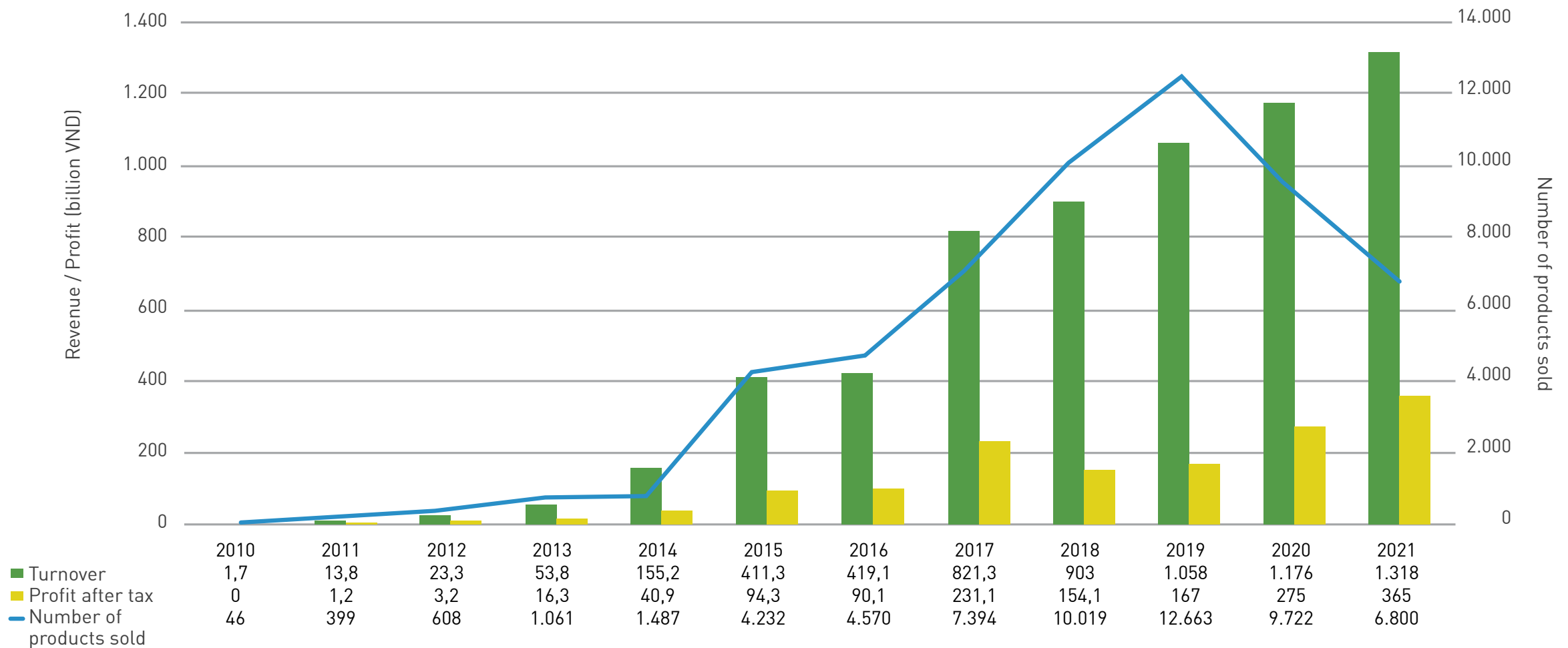


DAT XANH MIEN BAC 11 YEARS OF DEVELOPMENT & BREAKTHROUGH



First established with only 23 members, Dat Xanh Mien Bac carried the mission to become a real estate distributor of professionalism, transparency and credibility as well as become a bridge between customers and project developers nationwide.

After 11 years of development, Dat Xanh Mien Bac has miraculously grown and become the leading real estate distribution and leasing company in Vietnam. Especially, we have gradually affirmed our pioneering position in the real estate investment segment, contributing to the increase in annual revenue and profit, despite the challenges of the market.





GOING GLOBAL

With innovative thinking, ambition for going global and the desire to break all the new grounds, Dat Xanh Mien Bac established our international department - Dat Xanh Indochine to provide high-quality real estate products and services as well as outstanding investment opportunities to customers from all over the world: China, Korea, Japan, Singapore, Hong-Kong, Taiwan,...

Dat Xanh Mien Bac as well as Dat Xanh Indochine are proud to be the pioneer in providing the first comprehensive and professional real estate services for foreigners in Vietnam such as: Real estate distribution of various types and segments; Real estate legal advisory service for foreigners; Real estate investment & management consulting service, Real estate leasing and transfer service,...contributes to promoting Dat Xanh brand as well as Vietnam real estate to the global arena.





AWARDS & RECOGNITION

During Dat Xanh Group's 18 years and Dat Xanh Mien Bac's 11 years of operation, our corporate as well as our company have been honoured with numerous prestigious awards, at the same time been recognized with our outstanding development and positive impact to the market.

DAT XANH GROUP



2013
- Top 100 fastest growing enterprises in Vietnam 2013 (Fast500 - Vietnam Report)



2015
- Top 10 leading real estate developers in Vietnam (BCI Asia Awards 2015)
- Top 100 Vietnamese Gold Stars



2017
- Top 10 Largest Real Estate Developers in Vietnam (VNR500)
- Top 10 reputable investors
- Top 150 fastest growing enterprises in Vietnam
- Top 10 leading real estate developers in Vietnam
- Top 2 most effective real estate businesses in Vietnam
- Top 50 best listed companies in Vietnam (Forbes Magazine)
- Top 500 most profitable enterprises in Vietnam 2017 (Profit500 - Vietnam Report)
- Top 10 prestigious real estate investors in 2017



2018
- Top 50 best growing enterprises in Vietnam in 2018
- Top 500 largest enterprises in Vietnam (VNR500 - Vietnam Report)
- Top 50 Vietnamese enterprises with attractive employer brands
- Top 10 prestigious Real Estate - Construction - Construction Materials enterprises 2018



2019
- Top 10 prestigious real estate investors in 2019 (Vietnam Report)
- Top 10 reputable listed companies in 2019
- Top 50 best listed companies in Vietnam
- Top 50 Vietnamese enterprises with attractive employer brands and
Top 100 best places to work in Vietnam (Anphabe)



2020
- TOP 500 largest enterprises in Vietnam (Vietnam Report)
- Typical real estate developer (Investment Bridge Magazine)
- TOP 50 most effective companies in Vietnam (Investor Magazine)
- Enterprise with the best working environment in Asia (HR Asia Award)
- TOP 50 best listed companies in Vietnam (Forbes Vietnam)



2021
- TOP 500 largest enterprises in Vietnam (Vietnam Report)
- TOP 100 best places to work in Vietnam (Anphabe)

DAT XANH MIEN BAC



2013
- "Typical real estate brokerage company" awarded by the 2nd Real Estate Session Exhibition - Vietnam Real Estate Association.
- "Top 500 fastest growing enterprises in Vietnam" awarded by Vietnam Report.
- "Diamond-class distributor" certification in the distribution of Ha Long Marina project awarded by BIM Group



2015
- Top 10 typical real estate brokerage companies in 2015
- "Outstanding Brand in the Asia-Pacific Economic Integration" awarded by the Asia-Pacific Business Club.



2017
- Ranked first in the Top 5 prestigious real estate consulting & brokerage companies in Vietnam (Vietnam Report)



2018
- Best Real Estate Brokerage Company - Vietnam National Real Estate Award 2018
- Top 3 prestigious Real Estate Brokerage & Consulting Company - Vietnam Report 2018 Award



2019
The most prestigious real estate brokerage company in 2019 (Construction Newspaper)
Top 5 prestigious real estate brokerage and consulting companies 2019 (Vietnam Report)
Typical Vietnam Real Estate Brokerage Company 2019 (Real Estate Brokers Association)



2020
"Top 5 prestigious real estate brokerage & consulting companies in Vietnam in 2020" awarded by Vietnam Report
"Best Real Estate Brokerage Company in Southeast Asia" at Dot Property Awards



2021
Top 10 best real estate brokerage companies in 2021 (Reatimes)
Top 10 Excellent Real Estate Brokerage Agency in Vietnam 2021 (VARs)
Top 10 largest and most effective real estate brokerage agency in Vietnam 2021 (VARs)



HUMANS OF DAT XANH



YEAR-END ACTIVITIES

In 2021, Dat Xanh Mien Bac broke the records with our miraculous achievement of the best business results in 11 years of operation, despite unprecedented challenges and difficulties.

In 2022, with our business motto as "CONNECTING POWER - UPLIFTING POSITION", Dat Xanh Mien Bac is determined to crystallize our collective strength to fly higher and reach out to brand new horizons of success.

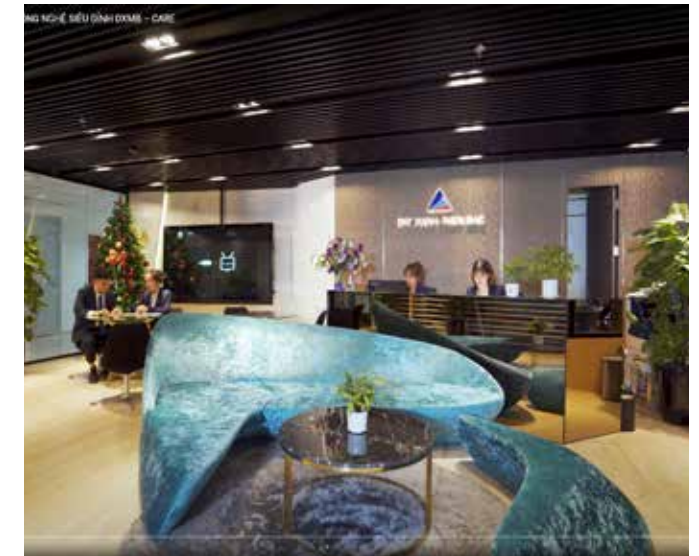
SOCIAL RESPONSIBILITIES

Over the years, Dat Xanh Mien Bac has been diligently implementing social activities to spread our love and share to the community by: building school for children in the highlands; visiting and giving presents to disadvantaged households, families under preferential treatment policy, lonely elderly people, families affected by natural disasters and epidemics. Especially, with our determination as "no one is left behind", in 2021, organic food packages from S.O Farm have been well delivered to our employees during social distancing period. Dat Xanh Mien Bac also showed our support and encouragement to employees who are under negative affect of accident injuries or fatal diseases.



WORKING ENVIRONMENT

Dat Xanh Mien Bac constantly improves the working environment and policies on compensation & benefits to encourage the working spirit and creativity of employees. With 2 consecutive years honoured as one of the best places to work in Vietnam, Dat Xanh Mien Bac is proud to own a team of young, professional, dynamic, enthusiastic, confident, sociable and friendly employees.



TRAINING ACTIVITIES

Training and development has always been Dat Xanh Mien Bac's consistent motto to help employees maximize their suitable potential and career orientation, and at the same time help develop themselves and become future leaders.

- Onboard training for new employees
- Short-term, intensive vocational skills training
- Potential leaders training



HUMANS OF DAT XANH



THE IMPRINT OF THE PIONEER



The history of Dat Xanh Mien Bac is the progressive history of Northern real estate market.

The mission of Dat Xanh Mien Bac is pioneering the revolution of real estate buying and selling behaviours. CEO. Vu Cuong Quyet is one of the pioneers to revolutionize the transparency of prices and sales materials, reaching out to every social component through new style sales opening in the Northern market.



Ms. Pham Thi Thanh Ha
Official Representative of Malaysia International SMEs Association in Vietnam

Nowadays, with more than 3000 employees working in 15 branches and 9 member companies across the country, Dat Xanh Mien Bac, with every thought and action, is incessantly writing our pioneering journey in the field of real estate distribution and investment as well as other types of services.



STRATEGIC PARTNER



 Vingroup	 Sun Group	 Tan Hoang Minh Group	 Eurowindow Holding	 BRG Group	 BIM Group	 MIKGroup
 Sunshine Group	 T&T Group	 Vietracimex Construction JSC	 Vimefulland Group	 Bitexco Group	 Xuan Mai Investment & Construction JSC	 Vietnam Investment Design & Construction JSC (VIDEC)
 Viet Han Real Estate Trading - Advertising - Construction Co., Ltd	 TNR Holdings Vietnam JSC	 HD Mon Holdings	 Hai Phat Thu Do Investment JSC	 Bac Ha Group JSC	 Lac Hong Investment JSC	 Five Star Kim Giang Co., Ltd (belonging to GFS Group)
 Hateco Hanoi Investment JSC	 Tascos JSC	 Vietnam Construction Import & Export JSC	 Thu Do Investment & Trading JSC	 Ecoland JSC	 Global Petroleum Investment JSC (GP. Invest)	 Song Hong Construction JSC (Incomex)
 Aviation Construction Company – ACC	 Ciputra Group	 CapitaLand	 CapitaLand - Hoang Thanh Co., Ltd	 Power Construction JSC. No. 1	 Van Phu Investment JSC	 Thien Loc Construction & Investment JSC
 19-12 Bac Ha Co., Ltd	 Song Da Corporation	 Thang Long Trading & Investment Group JSC	 Hapulico Real Estate Investment JSC	 Hoang Huy Group	 Construction Consultancy & Building Materials JSC	 Tosy Robot JSC

 Hanoi Housing Development & Investment Corporation	 Ministry of Defense Housing & Urban Development Corporation	 HAI PHAT INVEST Hai Phat Investment JSC	 PVI JSC	 Viet A Investment Commercial Industrial Group Holdings Company	 Vietnam Petroleum Institute	 319 Corporation Ministry Of National Defence
 TTC Technical Trading Co., Ltd	 H.O.U.S.I.N.G I nvestment & Construction Group JSC	 Detech Technology Development Supporting Joint Stock Company	 Vững niềm tin, bền ý chí FLC Group	 iland Vietnam Real Estate Consulting JSC	 Vietnam Steel Corporation	 Hoa Binh Financial Investment Joint Venture Co., Ltd
 Song Hong Trading & Tourism Co., Ltd	 F.I.T Group JSC	 Vietnam Trade Development JSC	 Thang Long Urban Development Investment JSC	 KLF International Joint Venture JSC	 Cau Giay Service Trading Investment JSC	 MSC Vietnam Co., Ltd
 Cau Giay Trading JSC	 Công Ty CP Thiết Bị	 Tan Long Co., Ltd	 Truong Dinh Trading Center Co., Ltd	 Kang Long Urban Investment JSC	 Song Hong Real Estate Investment Joint Stock Company	 683 Hanoi JSC
 An Phu Co., Ltd	 Flamingo Group	 Joint Venture Viet Ha Investment One Member Co., Ltd	 Telin Infrastructure & Technology JSC	 Design Future Creativity DFC Furniture JSC	 Fairy Land JSC	 Tu Hiep Hong Ha Petroleum JSC
 Bank for Foreign Trade of Viet Nam	 Petrolimex Group Commercial Joint Stock Bank	 Ngân Hàng Việt Nam Thịnh Vượng Vietnam Prosperity Joint Stock Commercial Bank	 NGÂN HÀNG QUÂN ĐỘI Military Commercial Joint Stock Bank	 Joint Stock Commercial Bank for Industry and Trade of Vietnam	 Vietnam Maritime Commercial Join Stock Bank	 NGÂN HÀNG BƯU ĐIỆN LIÊN VIỆT Lien Viet Post Joint Stock Commercial Bank

TYPICAL PROJECTS



INVESTMENT, SECONDARY INVESTMENT & DEVELOPEMENT PROJECTS





Lan Vien Villa

Location: Dang Xa urban area, Nguyen Duc Thuan Street, Gia Lam District, Hanoi

Scale: 699,000 m²

Quantity: 19 lots of villas, 33 lots of shophouses

Type: Villa, shophouse

Implementation time: 2021

Phuong Dong Green Home

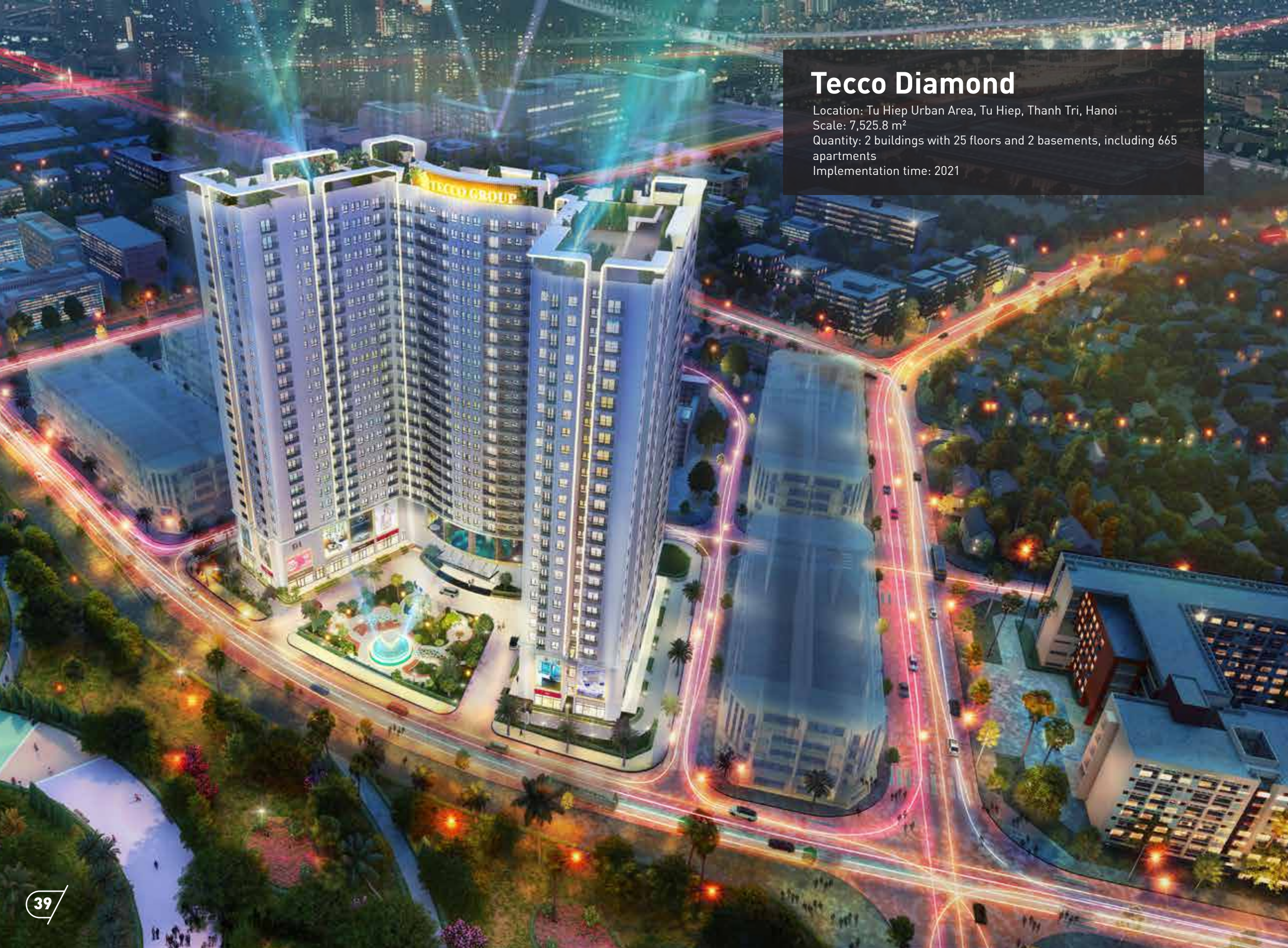
Location: Lot CT-08C, Phan Van Dang Street, Long Bien District, Hanoi

Scale: 3,426 m²

Quantity: 15-storey building with 182 apartments

Implementation time: 2021





Tecco Diamond

Location: Tu Hiep Urban Area, Tu Hiep, Thanh Tri, Hanoi

Scale: 7,525.8 m²

Quantity: 2 buildings with 25 floors and 2 basements, including 665 apartments

Implementation time: 2021



Tay Ho Riverview

Location: No. 2 Thuong Thuy, Phu Thung Ward, Tay Ho District, Hanoi

Scale: 3,214.8 m²

Quantity: 23-storey building with 224 apartments

Implementation time: 2021

Phuong Dong Green Park

Location: No. 1 Tran Thu Do, Hoang Liet Ward, Hoang Mai District, Hanoi

Scale: 14,346.6 m²

Quantity: 2 29-storey high-rise apartment buildings (including 2 blocks with common 3-storey podiums), rooftop, 3 basements and 13 low-rise apartments

Type: Residential apartment, office and commercial services

Implementation time: 2020



TSG Lotus Sai Dong

Location: Long Bien District, Hanoi

Scale: 10,015 m²

Quantity: 328 units

Type: Apartment

Implementation time: 2019



Imperial Plaza

Scale: 36,702 m²

Quantity: 844 apartments

Type: High-class apartment, commercial
townhouse, rowhouse

Implementation time: 2016





Uong Bi New City

Location: Uong Bi City, Quang Ninh Province
Scale: 35.68 ha
Quantity: 716 Adjacent lots, Villas, Shophouses
Type: Low-rise housing
Implementation time: 2019



Green Dragon City

Location: Cam Pha City, Quang Ninh Province

Scale: 99.2 ha

Quantity: 610 Shophouses, 122 rowhouses, 141 Villas

Type: Seaside resort real estate

Implementation time: 2020



Phuong Dong Van Don

Location: Van Don, Quang Ninh Province

Scale: 171.42 ha

Products: Villas, resort villas, shophouses, houses adjacent to commercial townhouses, luxury apartments, low-rise hotels, high-rise hotels

Type: Seaside resort real estate

Implementation time: 2020





Tien Hai Center City

Location: Road 221A, Tay Giang Commune, Tien Hai District,
Thai Binh Province

Scale: 39,332 m²

Quantity: 346 plots of land

Type: Ground project

Implementation time: 2021

EXCLUSIVE DISTRIBUTION PROJECT



The Park Home

Location: Thanh Thai - Tran Thai Tong intersection,
Dich Vong Ward, Cau Giay District, Hanoi
Scale: 29-storey building & 3 basements
Quantity: 398 apartments
Implementation time: 2020



The Dragon Castle Ha Long

Location: No. 1 Cai Lan Street, Bai Chay Ward, Ha Long City,
Quang Ninh Province

Scale: 13,196 m²

Quantity: 3 buildings with 25 floors + 2 basements with 1288
apartments

Implementation time: 2021







Long Beach Resort Phu Quoc

Location: No. 152 Tran Hung Dao, Duong To commune, Phu Quoc
City, Kien Giang Province
Scale: 9,198 m²
Quantity: 3 towers with 468 resort apartments
Implementation time: 2021



The Phoenix Tu Son

Location: Tran Phu Street, Dong Ngan Ward, Tu Son City, Bac Ninh Province

Scale: 1.26 ha

Quantity: 55 shophouses

Implementation time: 2021

KEY DISTRIBUTION PROJECTS





Vinhomes Ocean Park

Location: Gia Lam – Hanoi
Total area: 420 ha
Construction density: 18.8%
Type: High-rise & low-rise housing
Implementation time: Quarter IV/2018

Vinhomes Smart City

Location: Nam Tu Liem - Hanoi

Total area: 280 ha

Building density: 14.7%

Type: High-rise, low-rise housing

Implementation time: Quarter IV/2018







Duong Noi Urban Area

Location: Km 4 - To Huu, Duong Noi, Ha Dong District, Hanoi

Scale: 197.3 ha

Type: Villa, Shophouse, Apartment, Office

Implementation time: 2021

Flamingo Crown Bay Hai Tien

Location: Hai Tien Beach, Hoang Truong, Hoang Hoa, Thanh Hoa Province

Scale: 19.18 ha

Quantity: 330 shophouses, 40 mini hotels

Type: Shophouse, mini hotel

Implementation time: 2021



The Matrix One

Location: Me Tri - Le Quang Dao intersection, Nam Tu
Liem District, Hanoi

Scale: 39.8 ha

Quantity: 740 luxury apartments, 20 Shop Apartments,
2 Penthouses

Implementation time: 2020





FLC Premier Park Urban Area

Location: Dai Mo Ward, Nam Tu Liem District, Hanoi

Scale: 32,794 m²

Type: Apartment, villa, shophouse

Implementation time: 2021





Hateco Laroma

Location: Dong Da - Hanoi

Total area: 2,262 m²

Quantity: 281 units

Type: Apartment

Implementation time: 2019

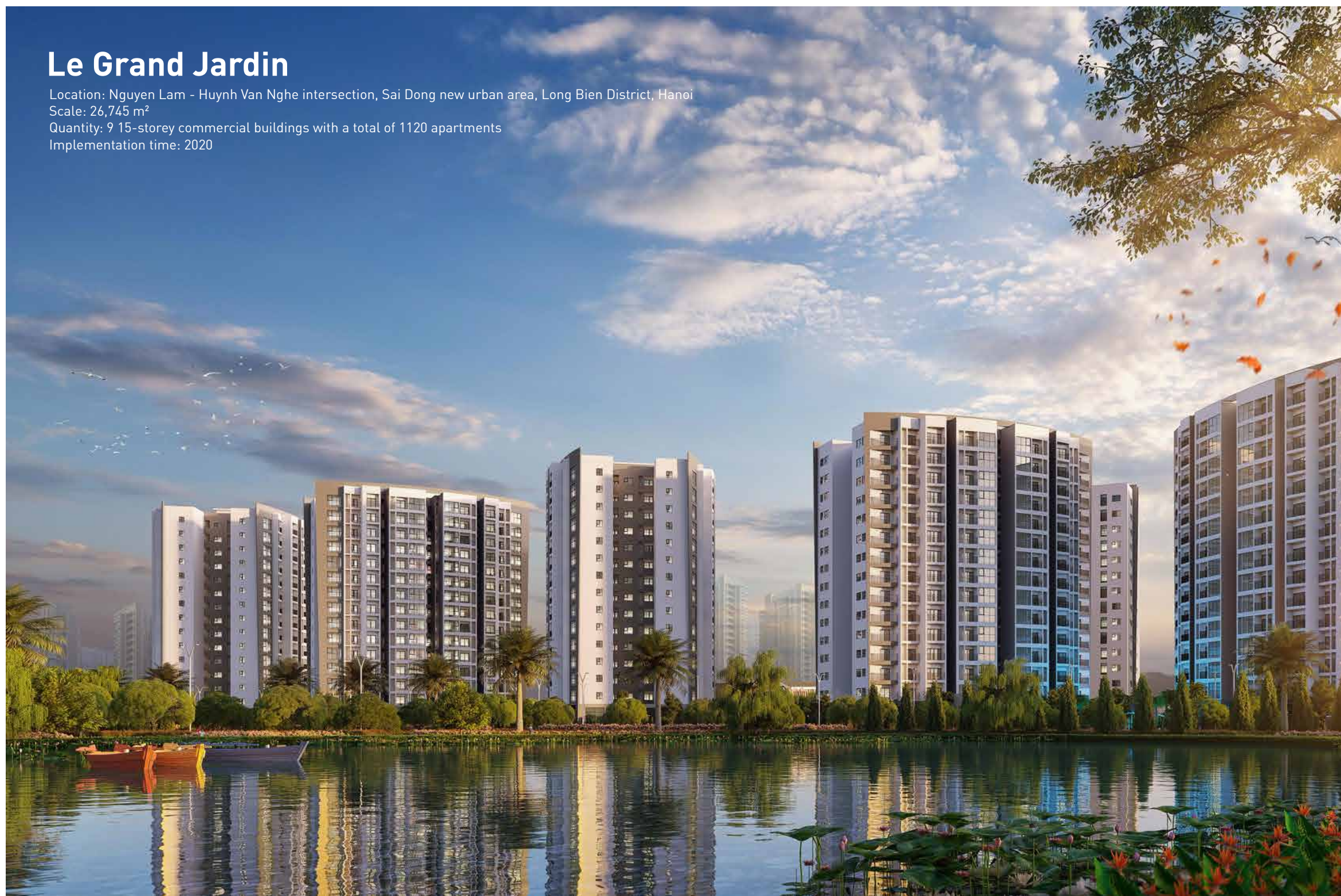
Le Grand Jardin

Location: Nguyen Lam - Huynh Van Nghe intersection, Sai Dong new urban area, Long Bien District, Hanoi

Scale: 26,745 m²

Quantity: 9 15-storey commercial buildings with a total of 1120 apartments

Implementation time: 2020



Era Central City

Location: Highway 39A, Diem Dien town, Thai Thuy,
Thai Binh Province

Scale: 22.75 ha

Type: Shophouse, villa

Implementation time: 2021



Doi Rong International Tourist Site

Location: Van Huong Ward, Do Son District, Hai Phong City

Scale: 480 ha

Type: Beach villa, Mini hotel, rowhouse, luxury apartment

Implementation time: 2021



Eurowindow Garden City Thanh Hoa

Location: Nguyen Hoang - Hung Vuong intersection, Dong Hai Ward, Thanh Hoa City, Thanh Hoa Province

Scale: 67,000 m²

Quantity: 216 commercial townhouses, 195 luxury apartments

Type: Commercial townhouses, high-class apartments

Implementation time: 2019



FLC Quang Binh Beach & Golf Resort

Location: Hai Ninh Commune, Quang Ninh District, Quang Binh Province

Scale: 2,000 hectares

Type: hotel, villa, golf course, international convention center and amusement park system...

Implementation time: 2021







La Queenara Hoi An

Location: Dien Duong Ward, Dien Ban commune, Quang Nam Province

Scale: 200 ha

Type: Shoptel, Boutique Hotel, Hometel, Semi-detached villa, Detached villa

Implementation time: 2021



Hoang Thanh Villas

Location: Ha Dong District - Hanoi

Including:

- Detached villa and Semi-detached villa: 11 units

- Rowhouse: 89 units

Type: Low-rise housing

Implementation time: 2019



Goldmark City

Location: Bac Tu Liem District - Hanoi

Scale: 9 40-storey towers

Quantity: More than 5000 apartments

Type: Apartment

Implementation time: Quarter IV/2014

Roman Plaza

Location: Ha Dong District - Hanoi

Scale: complex of row villas & 25 floors of high-class apartments

Quantity: 804 apartments

Type: Apartment

Implementation time: Quarter II/2017



Epic's Home

Location: Bac Tu Liem District - Hanoi

Scale: 45,537 m²

Quantity: 1,888 units

Type: Apartment

Implementation time: 2017





Mipec Rubik 360

Location: Cau Giay District – Hanoi

Total area: 41,567 m²

Quantity: 976 units

Type: Apartment

Implementation time: 2019





Flamingo Cat Ba Beach Resort

Location: Cat Hai - Hai Phong
Scale: 3 buildings
(Forest On The Sea, Forest In The Sun, Forest On The Sand)
Quantity: 690 units
Type: High-class resort complex with 5-star standard
Implementation time: Quarter IV/2017





Vinhomes Dragon Bay

Location: Ha Long City - Quang Ninh Province

Scale: 380 lots of shophouse

Quantity: 380 lots

Type: Shophouse

Implementation time: Quarter II/2016



Flc Tropical City Ha Long

Location: Ha Long City - Quang Ninh Province

Scale: 87.4 ha

Quantity: 2609 Shophouses, rowhouses and 826 apartments

Type: Seaside resort real estate

Implementation time: 2018

Vinhomes Imperia Hai Phong

Location: Hong Bang - Hai Phong City
Scale: 78.5 ha
Type: Villa, Rowhouse, Boutique House, Mansion
Implementation time: 2017



